

<u>Location</u>	<u>Base Price</u>	<u>Loan Amount</u>	<u>Down Payment</u>	<u>Total All-In *</u>	<u>%</u>	<u>Median HHI</u>
Bakersfield	\$7,869,986	\$6,903,496	\$966,490	\$1,057,406	13.44%	\$28,077
Castro Valley	\$7,088,277	\$6,217,786	\$870,491	\$957,498	13.51%	\$65,614
El Cajon	\$6,775,675	\$5,943,575	\$832,100	\$917,544	13.54%	\$41,929
Escondido	\$4,695,200	\$4,118,596	\$576,604	\$651,645	13.88%	\$72,772
Folsom	\$4,870,914	\$4,272,731	\$598,183	\$674,103	13.84%	\$82,635
Fresno	\$3,727,441	\$3,269,685	\$457,756	\$527,959	14.16%	\$72,526
Inglewood	\$6,815,386	\$5,978,408	\$836,978	\$922,620	13.54%	\$33,737
Kingsburg	\$2,954,067	\$2,591,287	\$362,780	\$429,116	14.53%	\$43,800
Paso Robles	\$5,078,616	\$4,454,926	\$623,690	\$700,649	13.80%	\$47,649
Pismo Beach	\$4,052,108	\$3,554,480	\$497,628	\$569,454	14.05%	\$61,234
Porterville	\$3,449,317	\$3,025,716	\$423,601	\$492,413	14.28%	\$33,359
Roseville	\$3,967,050	\$3,479,869	\$487,181	\$558,582	14.08%	\$70,151
Sacramento	\$4,456,225	\$3,908,970	\$547,255	\$621,102	13.94%	\$42,341
San Jose	\$5,599,344	\$4,911,705	\$687,639	\$767,201	13.70%	\$83,168
San Ramon	\$7,377,735	\$6,471,697	\$906,038	\$994,492	13.48%	\$106,009
San Ysidro	\$6,784,245	\$5,951,092	\$833,153	\$918,640	13.54%	\$28,306
Tracy	\$3,393,694	\$2,976,925	\$416,769	\$485,304	14.30%	\$66,915
Turlock	\$3,480,930	\$3,053,447	\$427,483	\$496,453	14.26%	\$37,327
Ukiah	\$3,838,418	\$3,367,033	\$471,385	\$542,143	14.12%	\$41,873
Upland	\$5,526,631	\$4,847,922	\$678,709	\$757,908	13.71%	\$44,289

**This comprehensive pricing includes buyers closing costs; buyers legal; qualified intermediary (E.A.T) fees.*